

Passive House Massachusetts

Performance Data and Building Operations

Lessons from Hotel Marcel

December 10, 2024

Bruce Redman Becker, FAIA, LEED AP, CPHD
Becker + Becker





Hotel Marcel



Cary Institute of Ecosystem Studies



777 Main



360 State



The Octagon



The Wauregan



HOTEL
MARCEL



HOTEL MARCEL'S DECARB TOOLKIT

Fuel Switching to Eliminate CO2 Emissions

1. Hot Water – HW heat pumps instead of gas/oil HW
2. HVAC– Heat Pumps instead of boilers
3. Kitchen – Induction ranges instead of gas ranges
4. Laundry – Heat pump dryers instead of gas dryers
5. Emergency Power - Batteries instead of generator
6. Shuttle – Electric van instead of gas shuttle

Energy Savings to Enhance NOI & Value

1. Passive House Building Envelope
2. Energy Recovery Ventilation
3. Power of Ethernet/DC Lighting System
4. Regenerative Elevators
5. Building controls and monitoring

Solar Microgrid to Enhance NOI & Value

1. Solar Carports and Roof to reduce energy costs
2. Battery peak shaving, export & demand response
3. Community Solar to reach Net Zero Goal

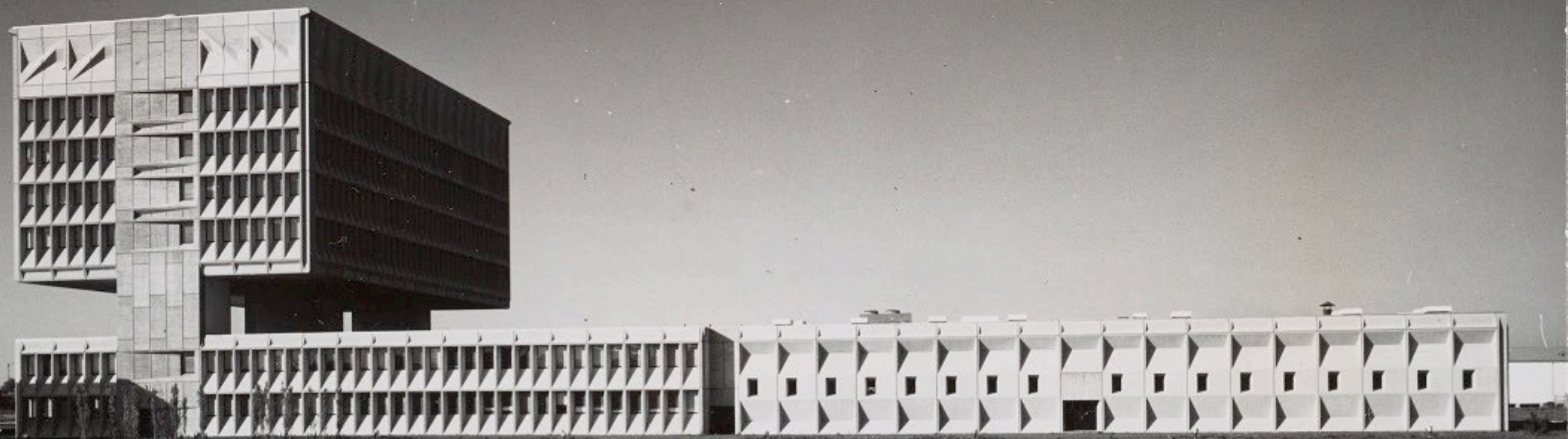
Incentives to Fund Capital Costs

1. 30-50% IRA tax credit for solar & batteries
2. Utility Incentives and State Agency Rebates
3. CPACE Financing paid for from energy savings



ARMSTRONG
HUBER

ARMSTRONG
RUBBER









Hotel Marcel – Program for Reinvention

- 165 room Boutique Hotel, including restaurant, 9,000 sf of meeting space
- Listed on National Register of Historic Places
- Certified historic rehabilitation (approved by National Park Service and SHPO)
- Meet standards required for inclusion in Tapestry Collection by Hilton

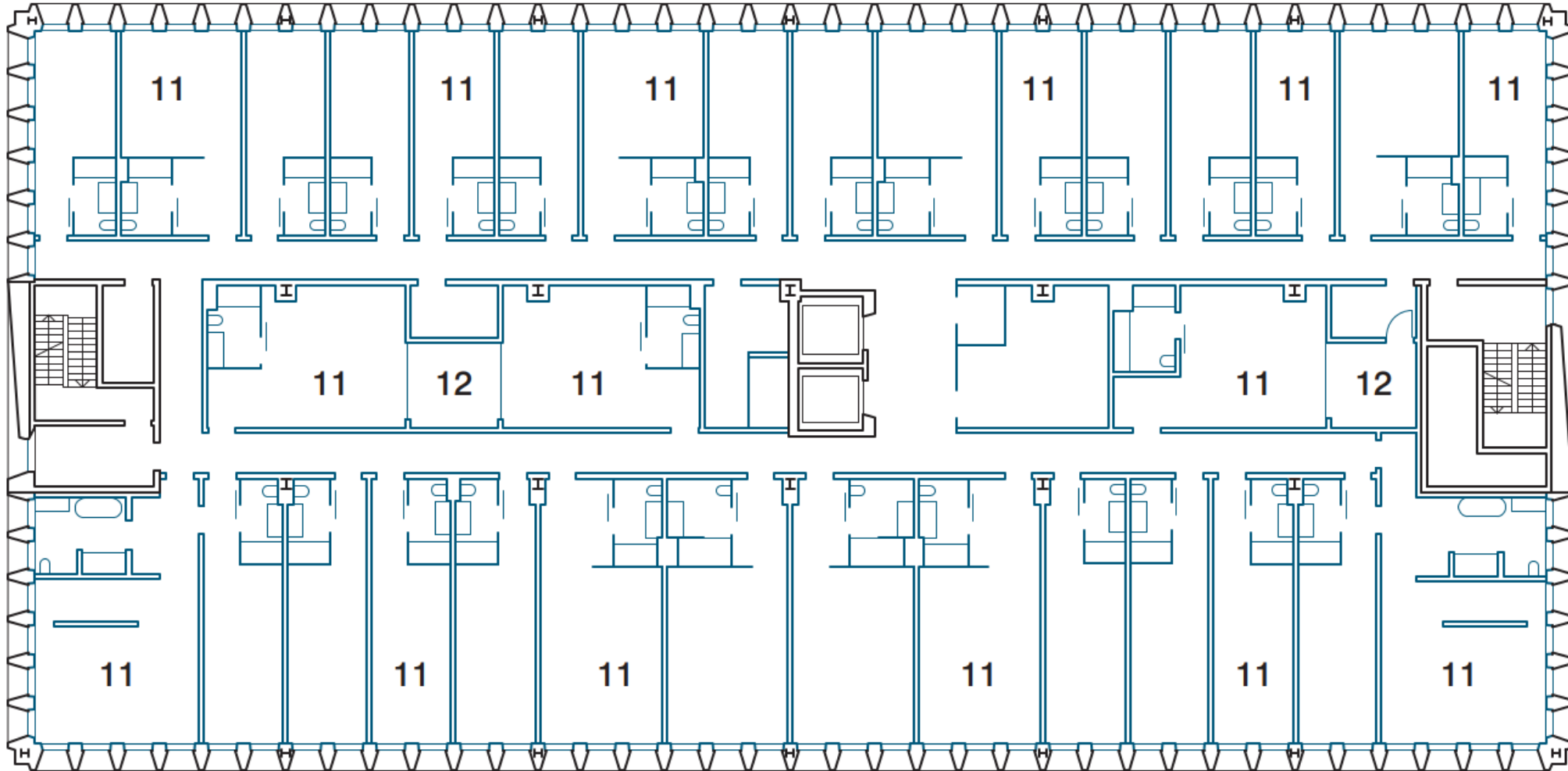
Sustainability Program

- LEED Platinum Certification (one of only about a dozen such hotels in United States)
- Passive House Certification (believed to be first such hotel in United States)
- No use of fossil fuels (including 100% of HVAC, hot water, kitchen and laundry)
- All electric building (no natural gas connection)
- Targeting Net zero energy (expected to be first such hotel in United States)
- Use of Power over Ethernet (POE) for all Lighting and Shades
- Creation of Micro-grid for resilience with 1.5 megawatt hours of battery storage

GROUND FLOOR



SIXTH FLOOR PLAN



11 – Suite
12 – Light courtyard





NINTH FLOOR



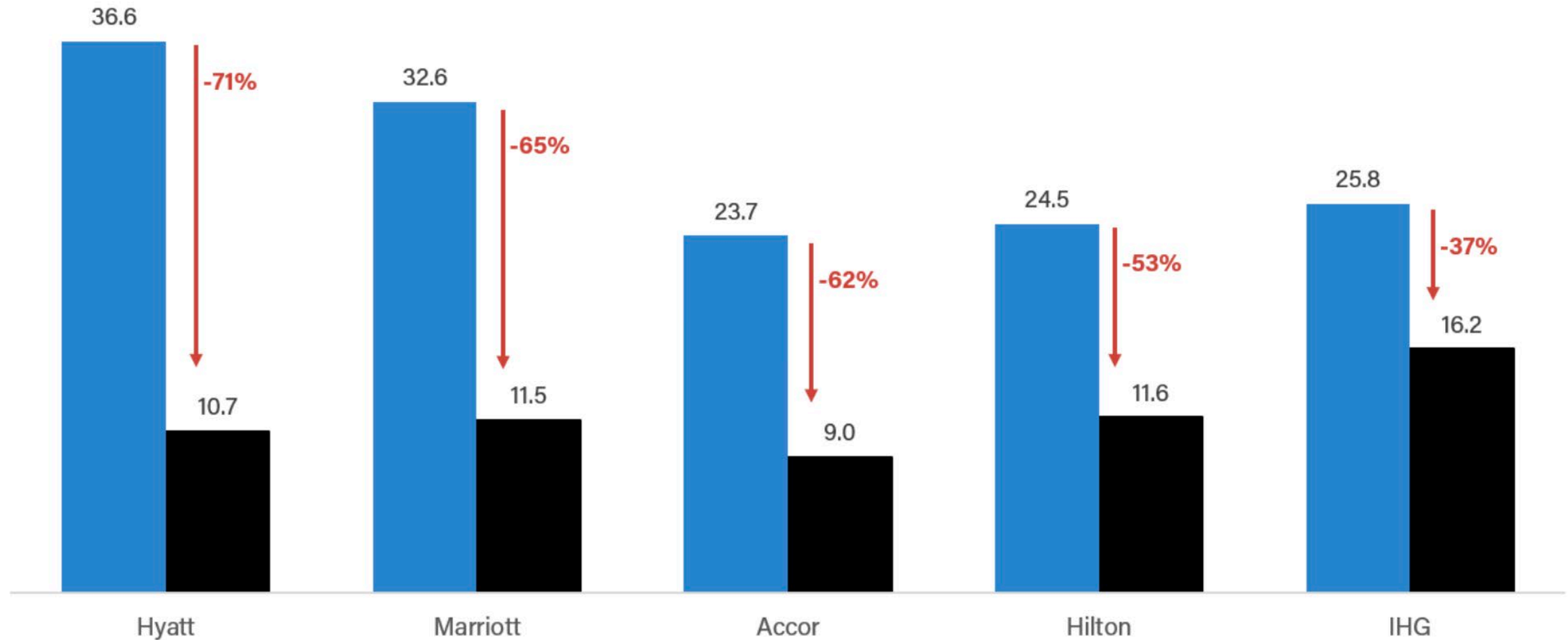
MICROGRID OPERATION MONITORING



Emissions (kg CO₂e) per Occupied Room in 2019 and 2030 Target

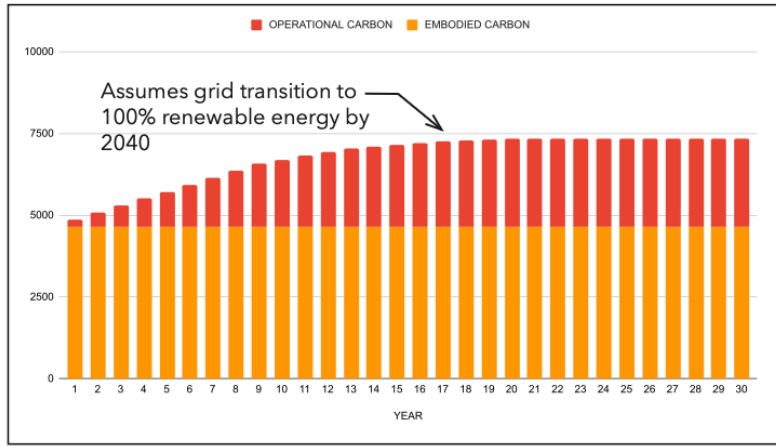
Systemwide, scope 1, 2, and 3 (Franchise only)

■ 2019 ■ 2030 continuation

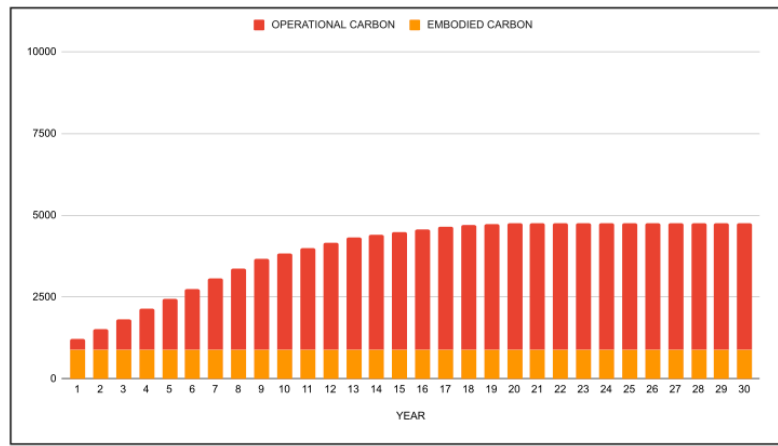


Source: Skift Research from CDP, company filings and estimates, March 2023

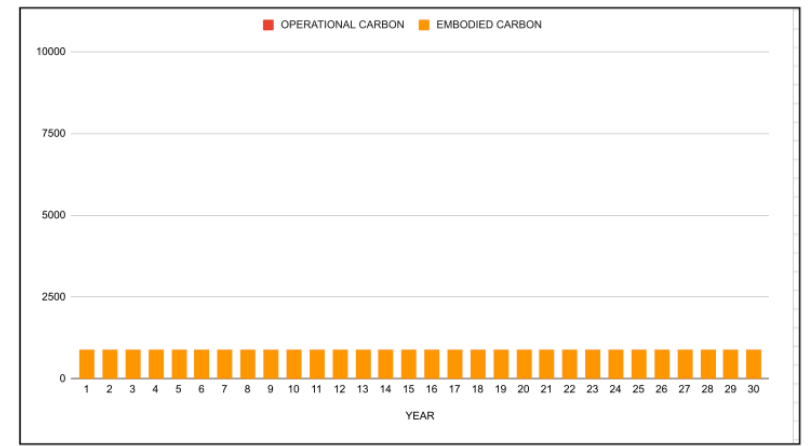
REUSING AN EXISTING BUILDING RESULTS IN LOWER LIFETIME CARBON EMISSIONS COMPARED TO BUILDING A NEW BUILDING, EVEN IF THE NEW BUILDING IS MORE EFFICIENT.



**30-YEAR CUMULATIVE CO2 EMISSIONS
NEW BUILDING**



**30-YEAR CUMULATIVE CO2 EMISSIONS
RECYCLED BUILDING**



**30-YEAR CUMULATIVE CO2 EMISSIONS
HOTEL MARCEL**

DHW



100% ELECTRIC KITCHEN



100% ELECTRIC LAUNDRY



THE LAUNDRY



Outstanding productivity

Dry more laundry in less time: a game-changing improvement

- Reversing drum
Minimizes wrinkles and drying time to get an effective and even drying performance

Main options and accessories

- Insulated glass door keeps the door cool on the outside and heat on the inside, so the room temperature is not affected
- Lagoon Advanced Care
- Drum Speed Control adjusts the movement of the drum to help garments move correctly for a faster drying process
- Door, front and side panels are available in stainless steel
- Connectable to booking-/payment system or coin meter



AD-170 OPL Dryer

Compressed Air Connection	1/4" Quick Connection		
Compressed Air Volume			
Inlet Pipe Connection			
Voltage Available	Australia Only)		
Approximate Net Weight	50/60 Hz		
Approximate Shipping Weight			
Airflow	60 Hz		
	50 Hz		
Exhaust Connection (Diameter)			
Compressed Air Connection			
Compressed Air Volume	0.12 cmh		
Oven Size			
kW	Btu/hr	kcal/hr	
126	429,900	108,300	
Voltage Available	208-480V 3ø 3,4w 50/60 Hz		
Approximate Net Weight	2,259 lb (1,024.67 kg)		
Approximate Shipping Weight	2,425 lb (1,099.96 kg)		
Airflow	60 Hz	4,400 cfm (124.59 cmm)	
	50 Hz	4,400 cfm (124.59 cmm)	
Steam Consumption	520 lb/hr (236 kg/hr)		

Main specifications

			TD6-20
Rated capacity, filling factor 1:18	kg/lb		20.0/44.1
filling factor 1:22	kg/lb		16.4/36.2
Drum volume	litre		360
Drum diameter	mm		755
Rated input	kW		6.5

Consumption data*

Total time full load	min	44
Energy consumption full load	kWh	2.99
Evaporation	g/min	185
Energy kWh/litre water evaporated	kWh/l	0.36

* At rated capacity 1:22, 100% cotton load at 50% initial moisture dried to 0%









powerCharge

This EV charger managed by
evconnect

To use this charging station:
• Download & launch the EV Connect app
• Scan the QR Code or type in Station ID
• Press Charge Now, then plug in vehicle
Or tap your access card



Tap EVConnect Card Here

STATION PORT ID



PC1855

We're Here to Help!
If you are experiencing issues with this charging station,
please contact EVConnect Driver Support at:
(866) 816-7584



Tap EVConnect Card Here

STATION PORT ID



PC1857

This EV charger managed by
evconnect

To use this charging station:
• Download & launch the EV Connect app
• Scan the QR Code or type in Station ID
• Press Charge Now, then plug in vehicle
Or tap your access card

We're Here to Help!
If you are experiencing issues with this charging station,
please contact EVConnect Driver Support at:
(866) 816-7584



100% Electric

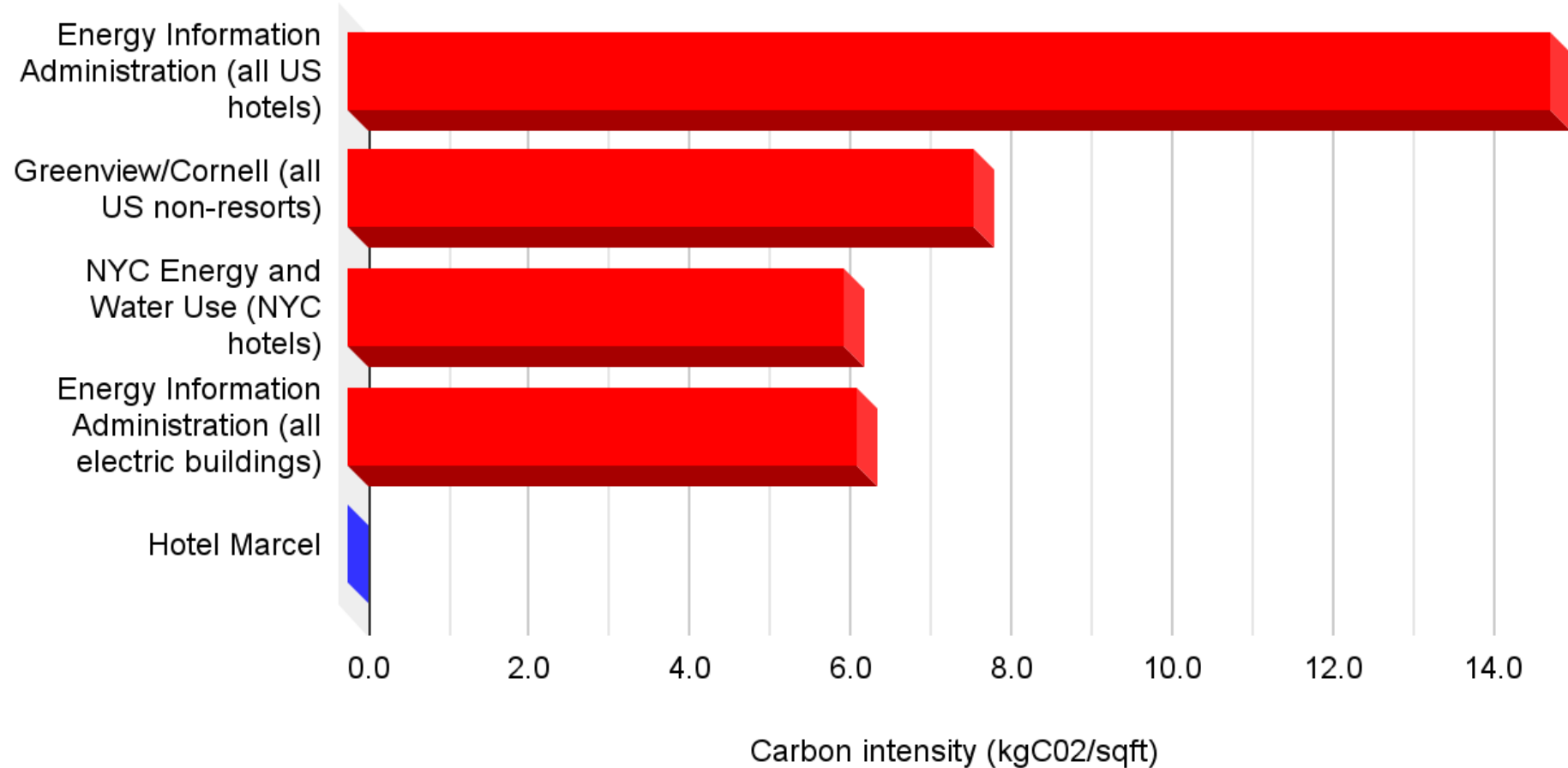
HOTEL
MARCEL

100% Electric
HotelMarcel.com 203.780.7800

203.780.7800
HotelMarcel.com



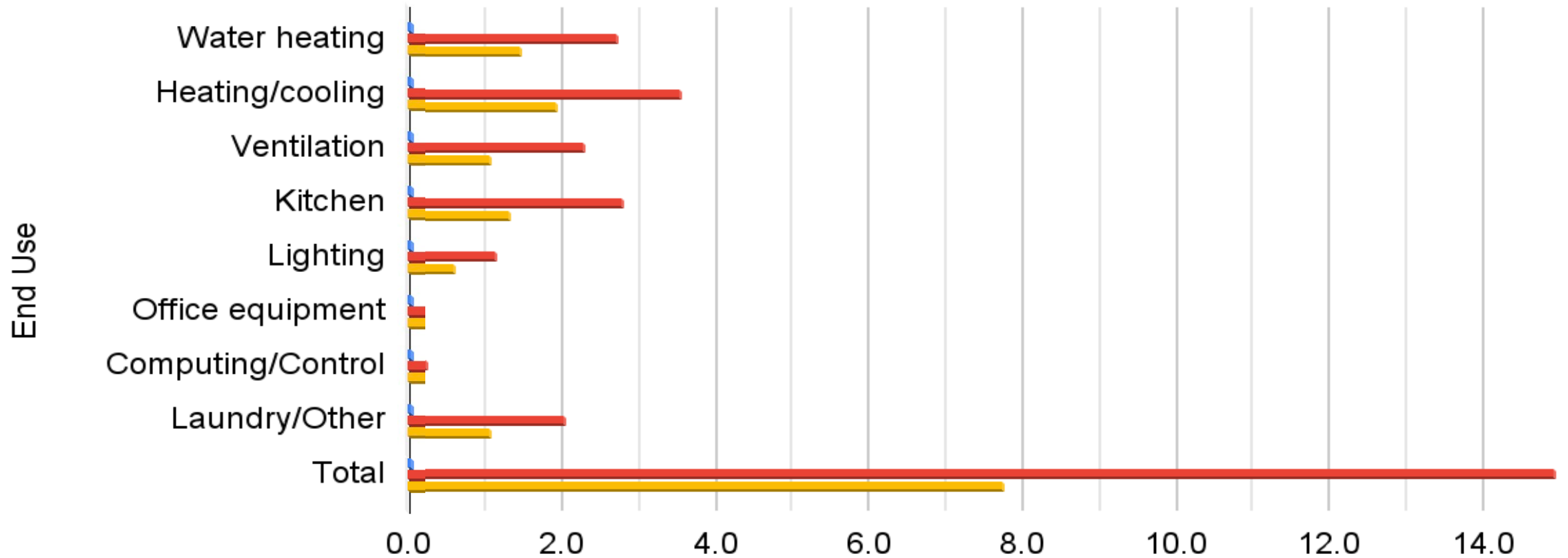
Mean Operational Carbon Footprint of Hotel Marcel vs. Industry Benchmarks



*Sources: EIA Commercial Buildings Energy Survey 2022
Cornell Hotel Sustainability Benchmarking 2023
NYC Energy and Water Use Report 2020*

Mean Operational Carbon Footprint by End Use

Hotel Marcel Energy Information Administration benchmark (all US hotels)
Greenview benchmark (all US non-resorts)



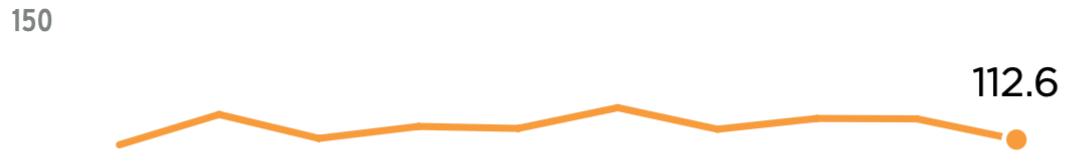
Sources: EIA Commercial Buildings Energy Survey 2022
Cornell Hotel Sustainability Benchmarking 2023

Carbon footprint (kgCO₂/sqft)

Hotel 260 PROPERTIES

300 KBTU/SF

Median WN Source EUI



Median WN Site EUI



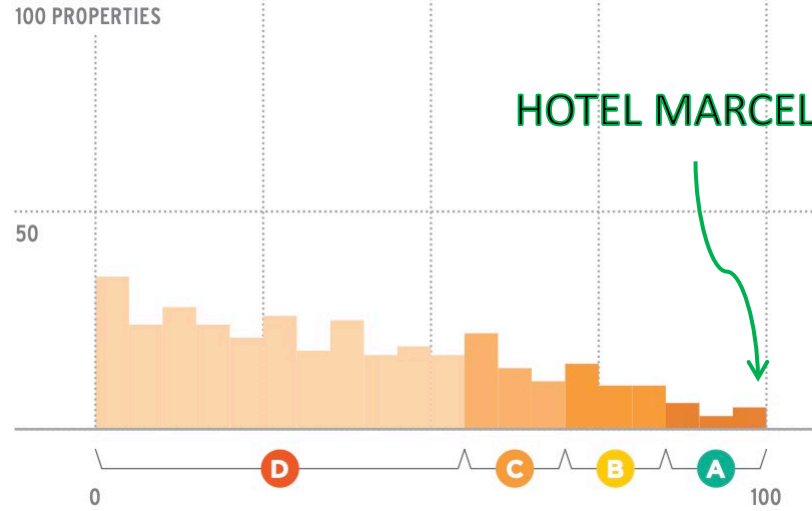
HOTEL MARCEL

2010 2013 2016 2019

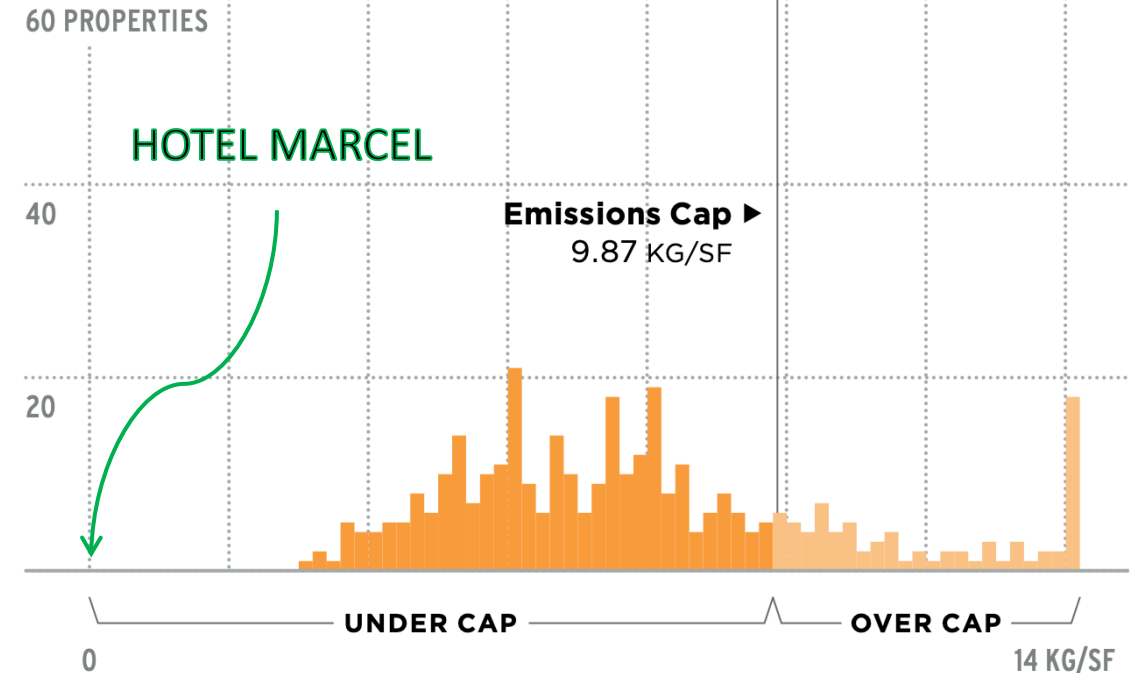
Energy Star Scores by Building Sector, 2019

Data: LL84 2019 filtered for data quality, emissions, energy and Energy Star reporting

Hotel 350 PROPERTIES



Carbon Emissions Intensities by Building Sector, 2019



715 Metric Tons  of Carbon Dioxide (CO₂) equivalent

This is equivalent to greenhouse gas emissions from:

154 gasoline-powered passenger vehicles driven for one year 



1,774,777 miles driven by an average gasoline-powered passenger vehicle 



This is equivalent to CO₂ emissions from:

80,455 gallons of gasoline consumed 



70,236 gallons of diesel consumed 



791,083 pounds of coal burned 



9.5 tanker trucks' worth of gasoline 



This is equivalent to carbon sequestered by:

11,823 tree seedlings grown for 10 years 



846 acres of U.S. forests in one year 





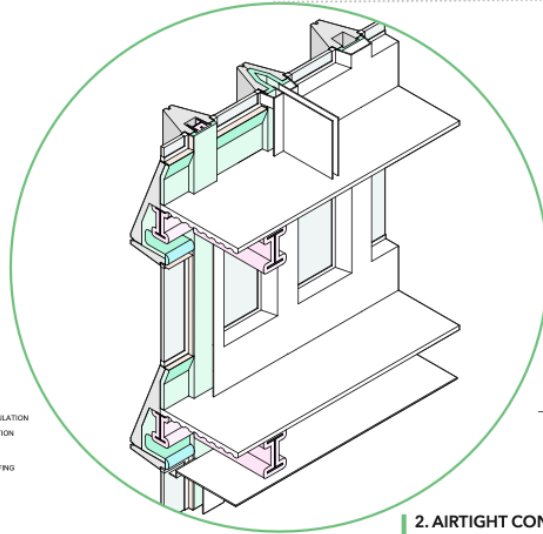
Passive House Principles:

1. Continuous Insulation – Wrapping buildings with a thermal barrier that keeps them warm in the winter and cool in the summer
2. No Thermal Bridges – Careful detailing to avoid building building elements that allow heat or cool to bypass the thermal barrier
3. Airtight Construction - Creating an airtight layer that stops air from penetrating to the inside.
4. High Performance Windows and Doors – Airtight, thermally broken and insulated and that manage solar gain
5. Fresh Air Ventilation with Heat Recovery –Providing fresh filter air for all spaces

Hotel Marcel is the first Passive House Certified Hotel in the US.

1. CONTINUOUS INSULATION

Wrapping buildings with a thermal barrier keeps them warm in winter and cool in summer



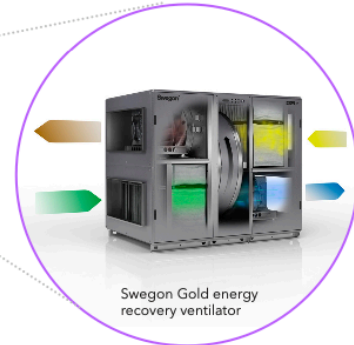
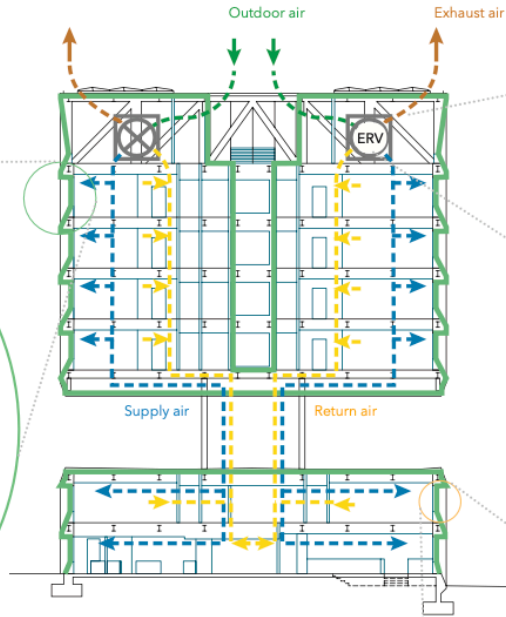
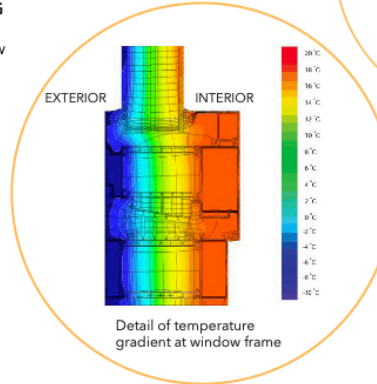
LEGEND
 CLOSED CELL INSULATION
 LOW RISE INSULATION
 AEROGEL
 SPRAY FIREPROOFING

2. AIRTIGHT CONSTRUCTION

Creating an airtight layer stops unwanted air exchange between inside and outside

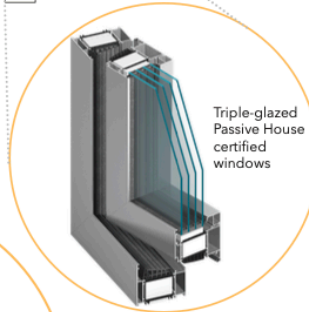
3. NO THERMAL BRIDGING

Careful detailing avoids building elements that allow heat transfer across the thermal barrier



5. BALANCED VENTILATION WITH HEAT RECOVERY

Balanced ventilation with filtered fresh air for all spaces (Hotel Marcel provides 100% fresh air); enthalpy wheel pre-conditions outside air so HVAC system doesn't have to work as hard to heat or cool inside air



4. HIGH PERFORMANCE WINDOWS AND DOORS

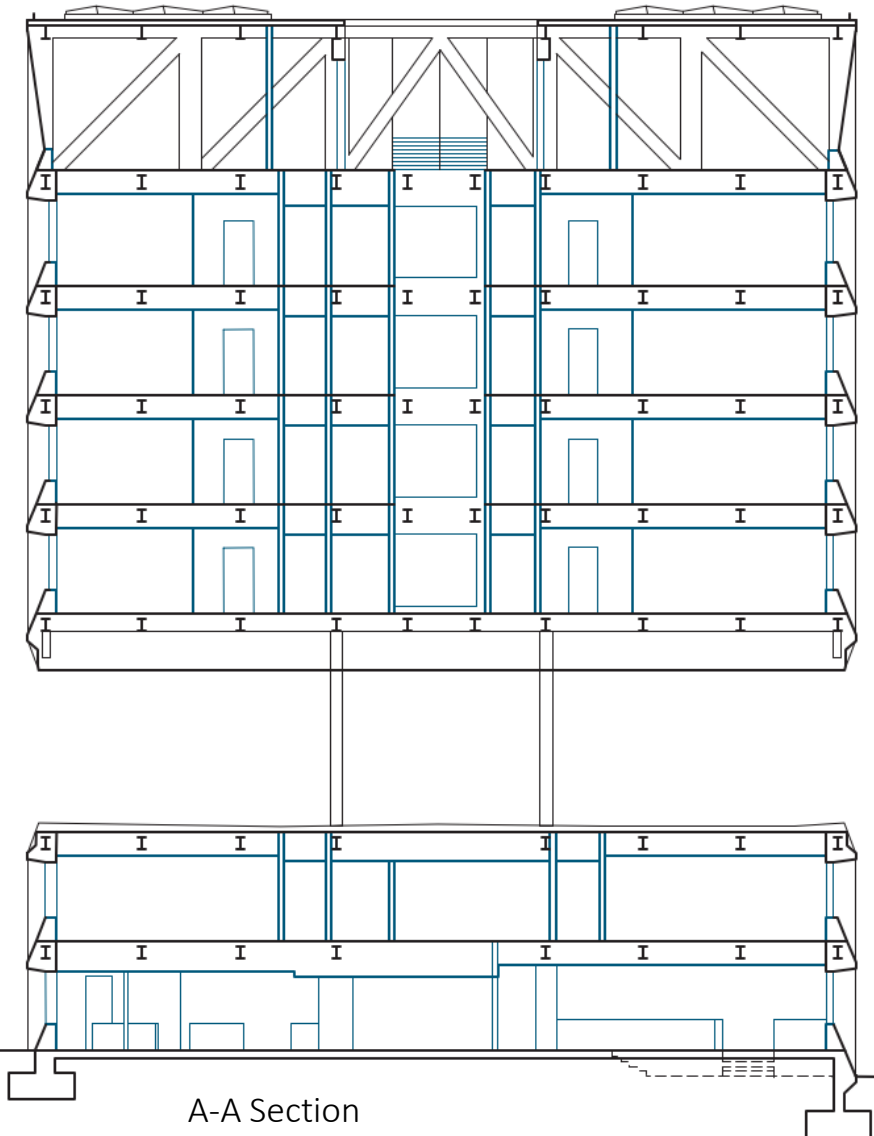
Airtight, thermally broken and insulated units manage solar gain and conductive heat transfer

FOLLOWING **PASSIVE HOUSE PRINCIPLES** RESULTS IN BUILDINGS THAT ARE COMFORTABLE AND USE **ABOUT 75% LESS ENERGY** COMPARED TO TYPICAL NEW CONSTRUCTION.

HOTEL MARCEL WAS CERTIFIED BY THE **PASSIVE HOUSE INSTITUTE (PHI)** to meet its EnerPHit standards for high-performance retrofits. To view more metrics on Hotel Marcel's Passive House envelope and other systems, scan the QR code below.



SECTION



A-A Section
© Becker + Becker Architects



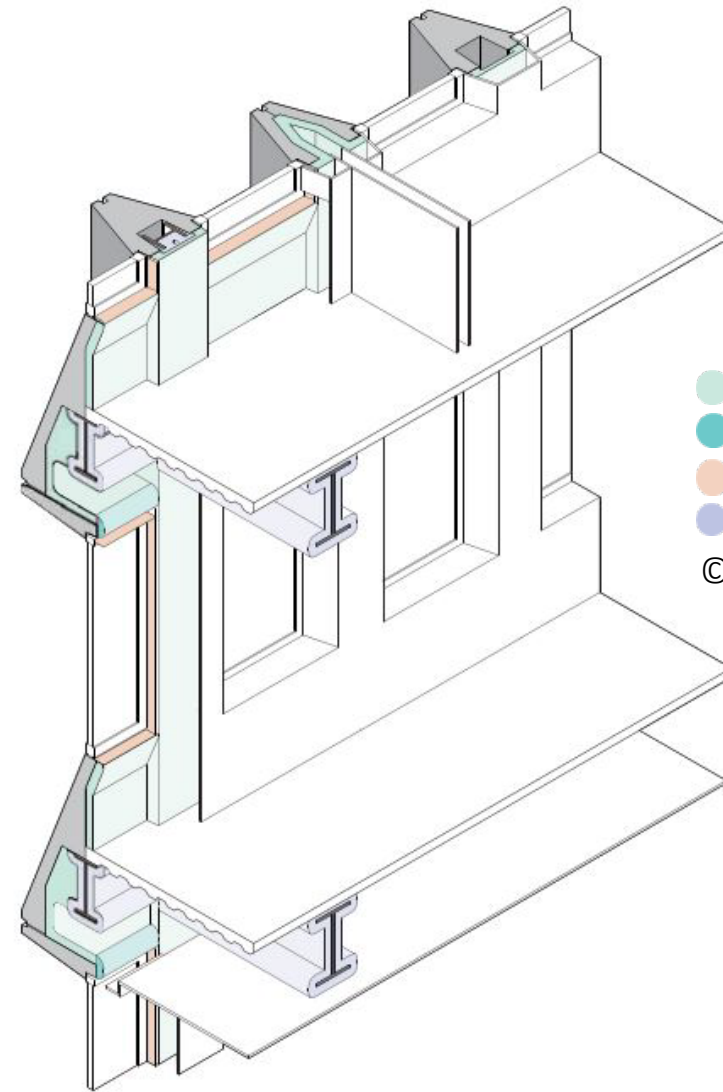
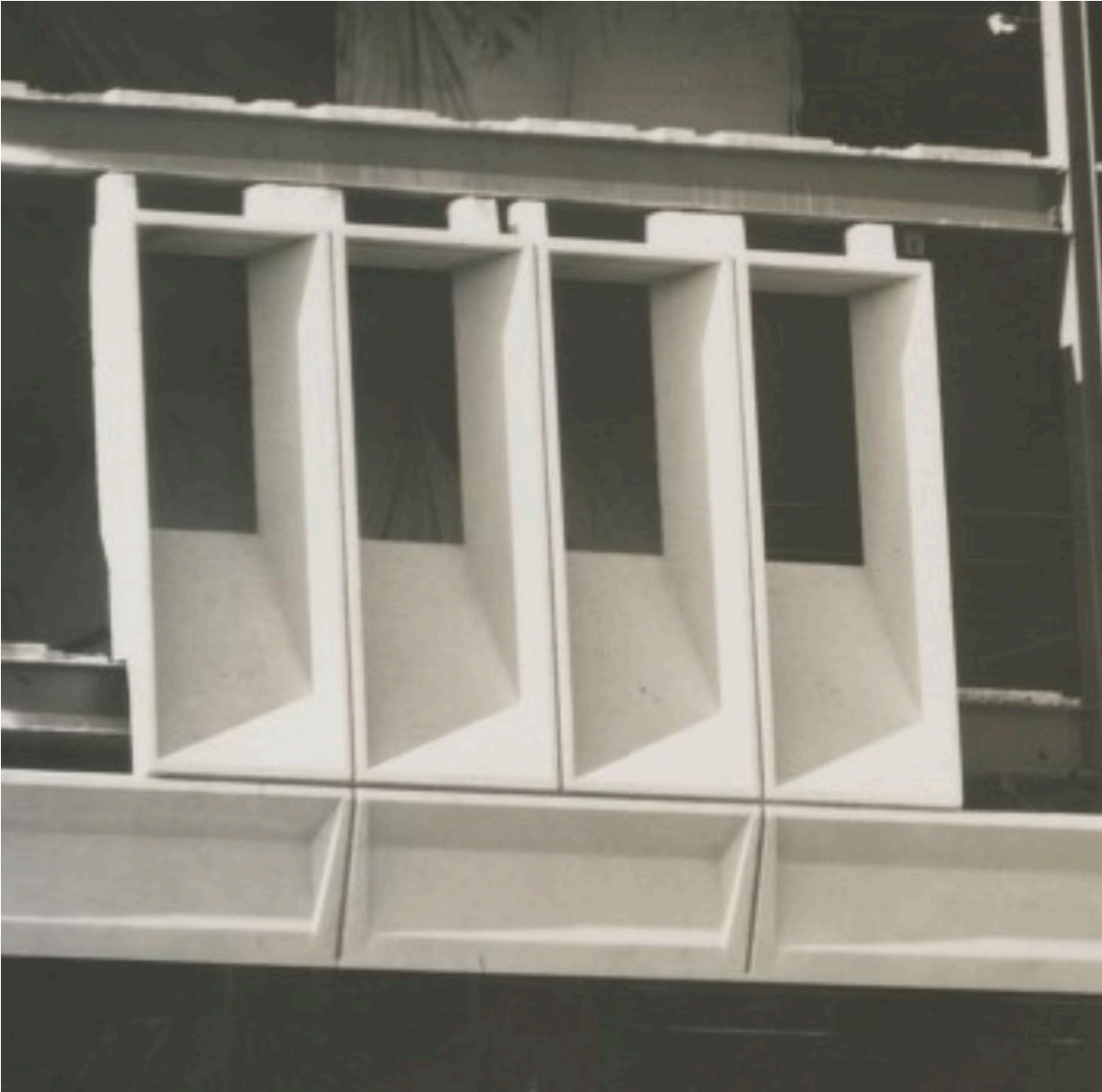
Concrete façade is being reconditioned ©

Zach Pontz

THERMAL ENVELOPE



FACADE BUILD-UP



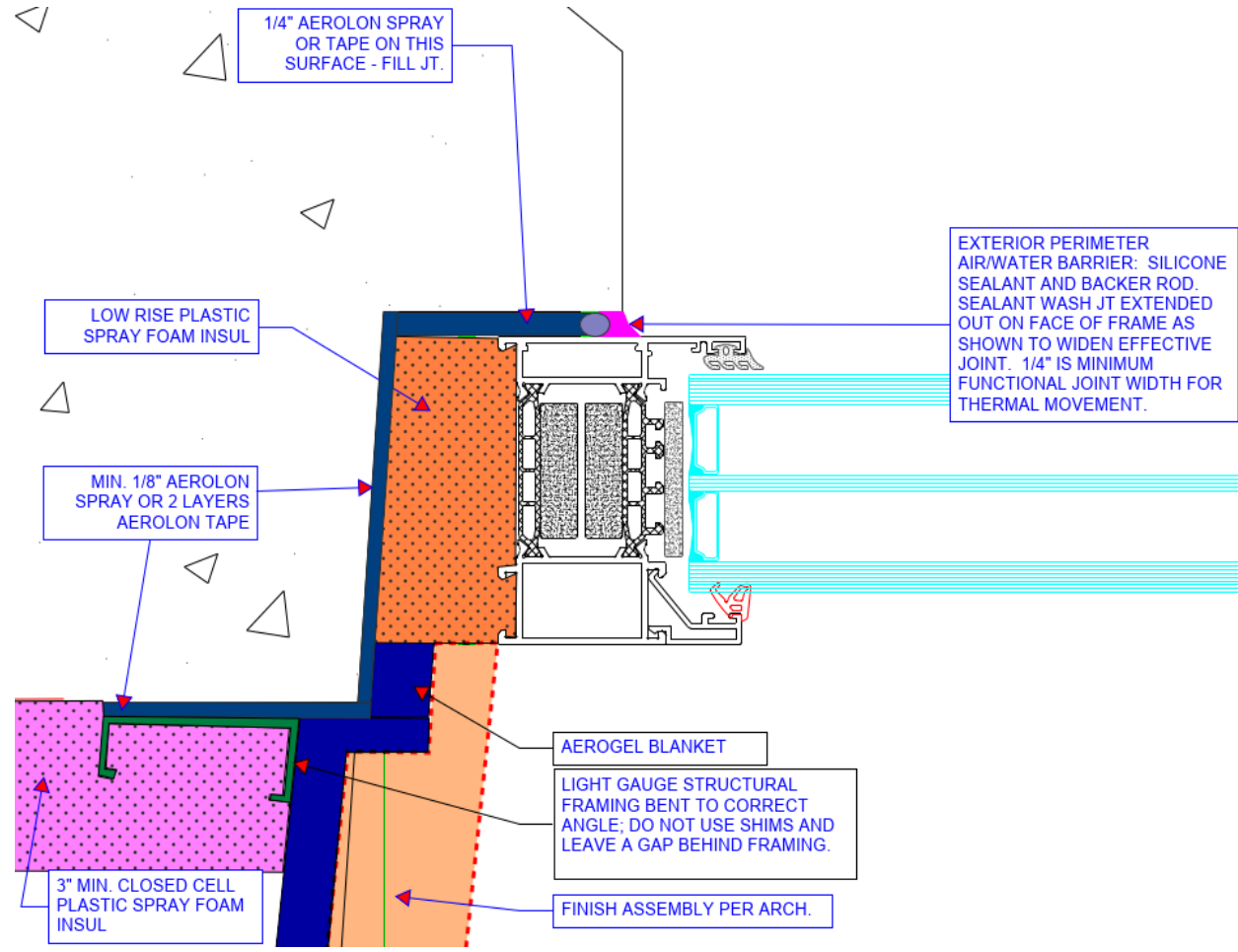
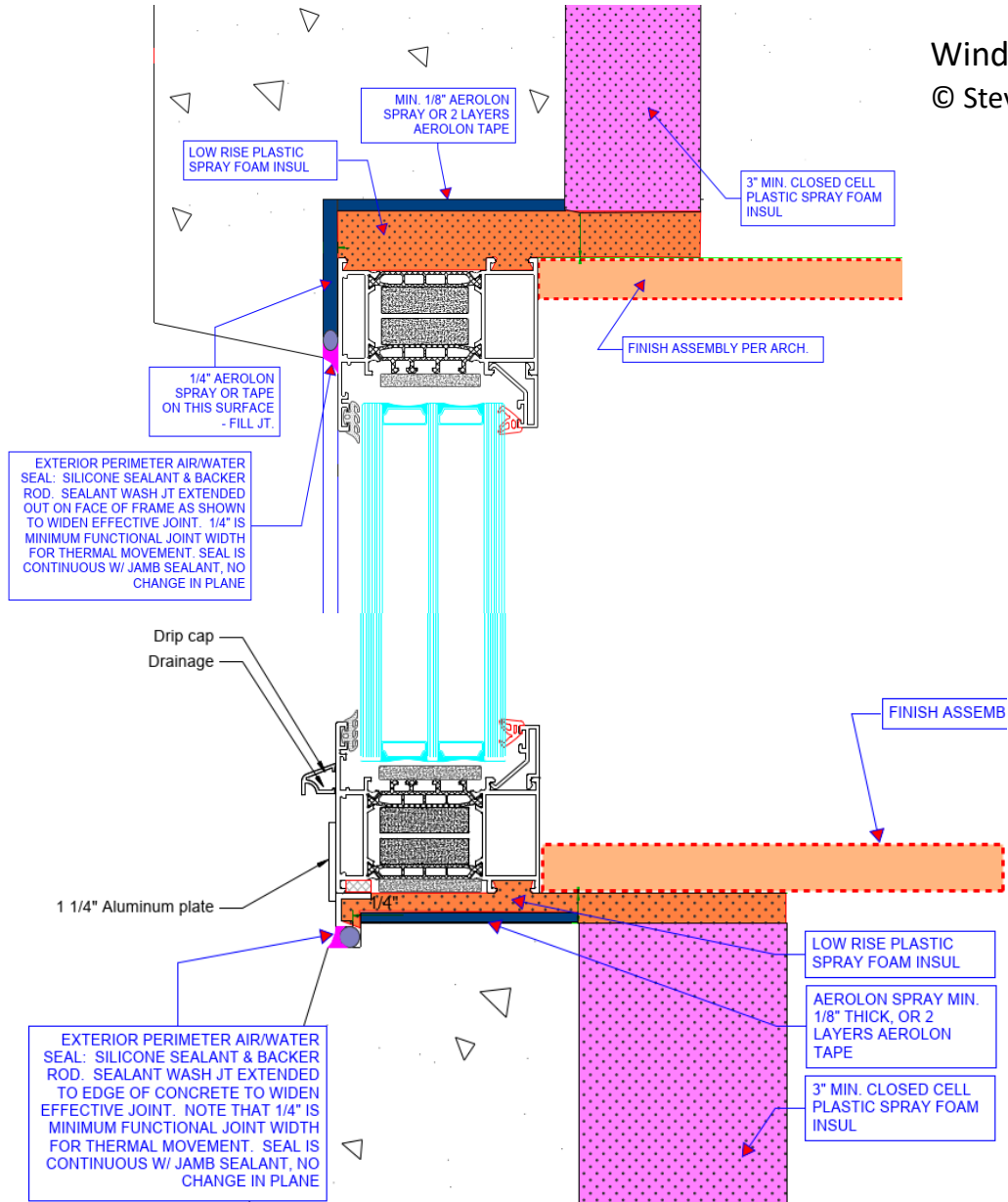
- - Closed cell PUR foam
- - Open cell PUR foam
- - Aerogel insulaton
- - Fireproof coatig
- © - Becker + Becker Architects

Axonometric illustration of the prefabricated façade with new thermal insulation materials.

WINDOW DETAILS

Window top install detail

© Steven Winter Associates



Window bottom install detail

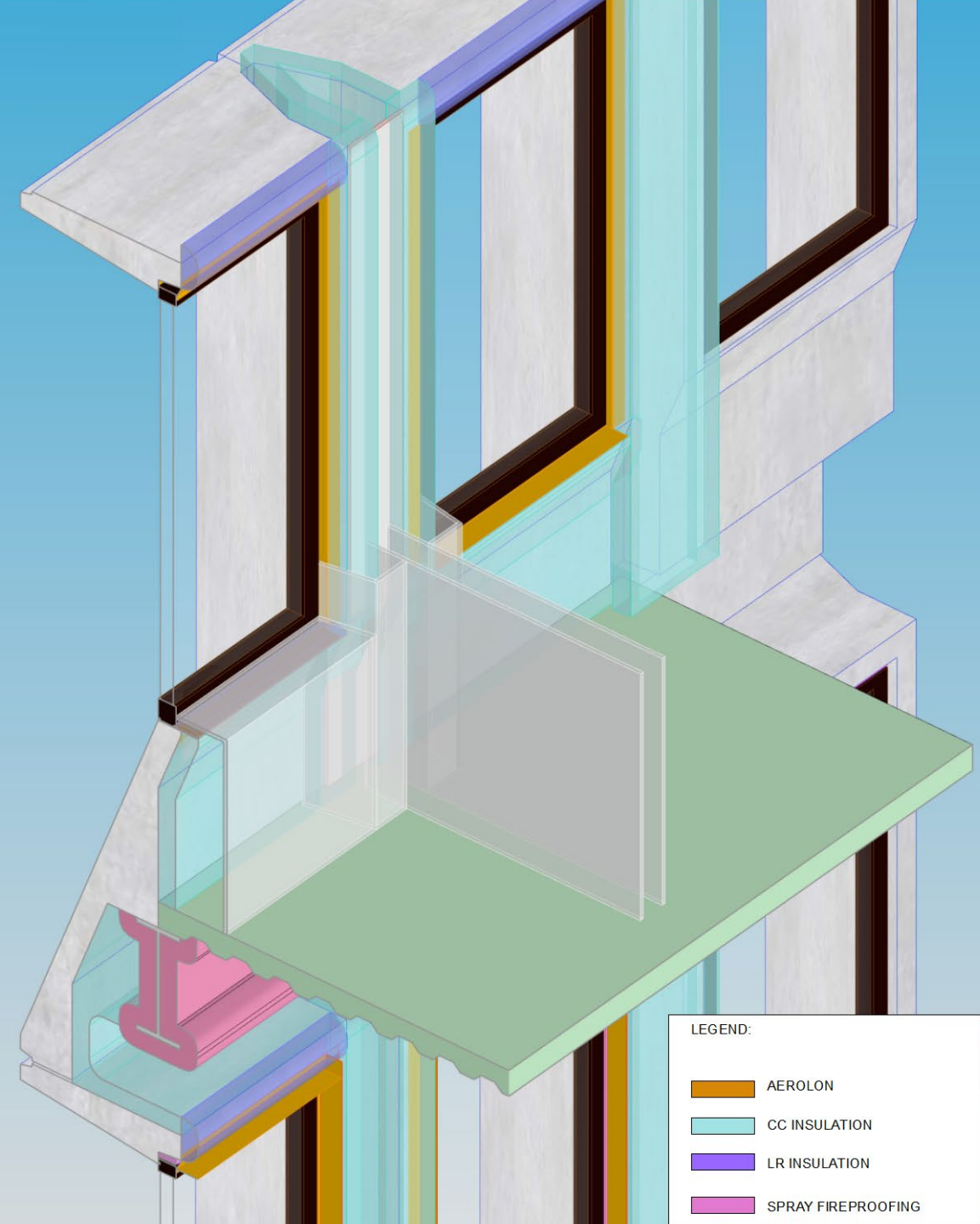
© Steven Winter Associates

Window lateral install detail, ©

Steven Winter Associates

Probable Energy Use and Utility Cost:

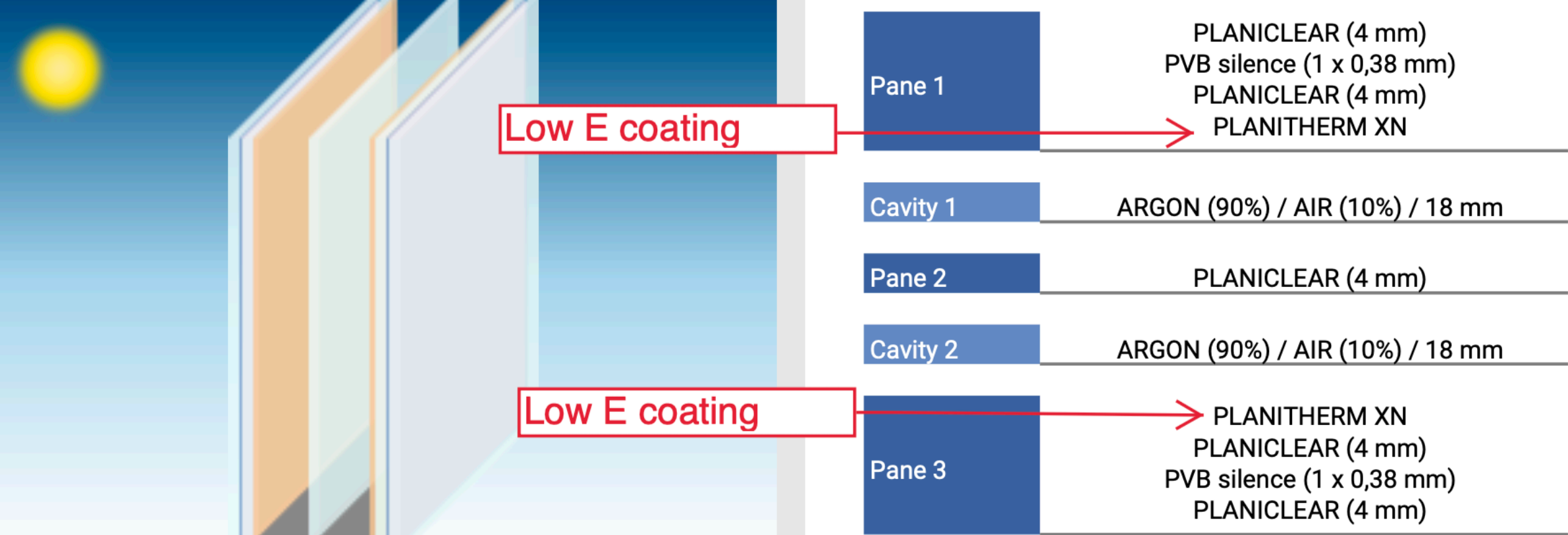
	1. Proposed Model	
	Electricity (kWh)	Natural Gas Therm
Heating	73,467	-
Cooling	89,157	-
Interior Lighting	119,293	-
Exterior Lights	19,636	-
Interior Equipment	356,251	-
Exterior Equipment	-	-
Fans	94,023	-
Pumps	0	-
Heat Rejection	-	-
Humidification	-	-
Heat Recovery	-	-
Water Systems	49,195	-
Refrigeration	-	-
Generators	-	-
Total End Uses	801,023	-
Utility Cost	\$ 87,024	\$ -
Total		\$ 87,024











WINDOWS INSTALL



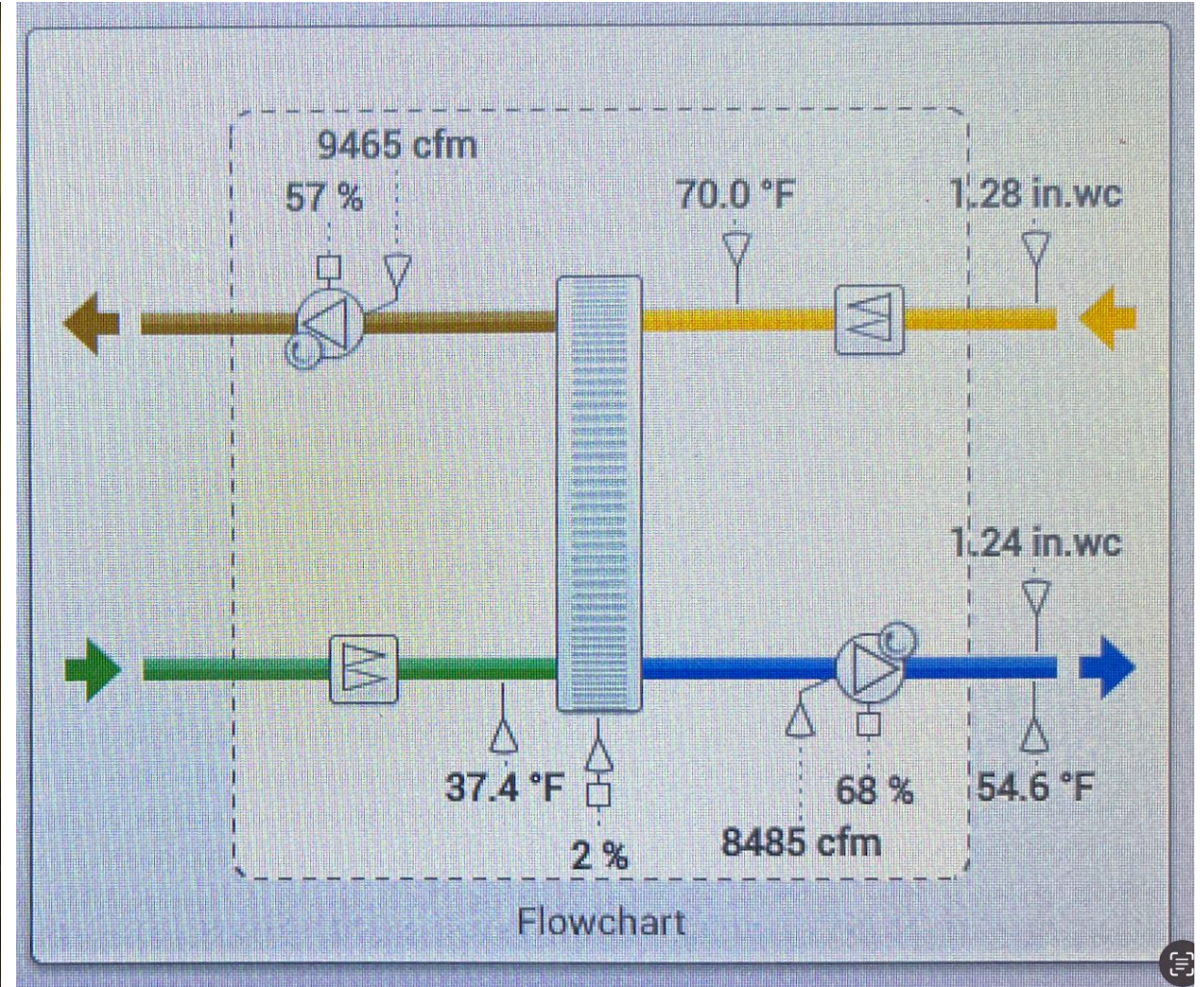


	LUMINOUS FACTORS	CIE (15-2004)
	Light transmission (TL %)	72,0 %
	Outdoor reflection (RLe %)	14,0 %
	Indoor (RLi %)	14,0 %
	SOLAR FACTORS	NFRC
	SHGC	0,4451
	RHG	326,82 W/m ²
	Shading Coefficient (SC)	0,5116
	COLOR RENDERING	CIE (15-2004)
	Transmission (Ra)	95,3
	Reflection (Ra)	93,3

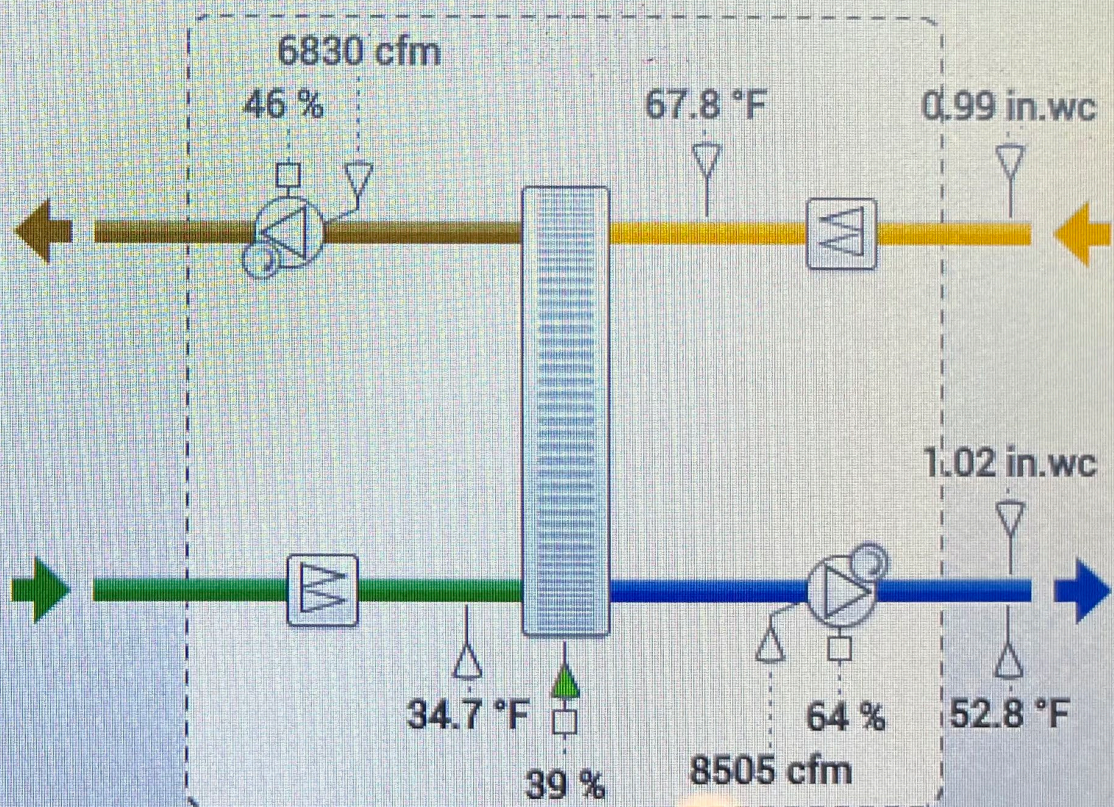
	ENERGY FACTORS	NFRC
	Transmission (Te)	40,4 %
	Reflection (Ree)	28,2 %
	Indoor (Rei)	28,2 %
	Absorption (AE1)	21,8 %
	Absorption (AE2)	3,5 %
	Absorption (AE3)	6,1 %
	THERMAL TRANSMISSION	NFRC100
	Ug - Winter	0,724 W/m ² .K
	Ug - Summer	0,578 W/m ² .K
	0° related to vertical position	

	ACOUSTICS	EN12758
	Acoustic simulated values	Rw(C;Ctr) = 47(-2;-7) dB

ENERGY RECOVERY VENTILATORS



70 ERV-2 NORTH



Flowchart

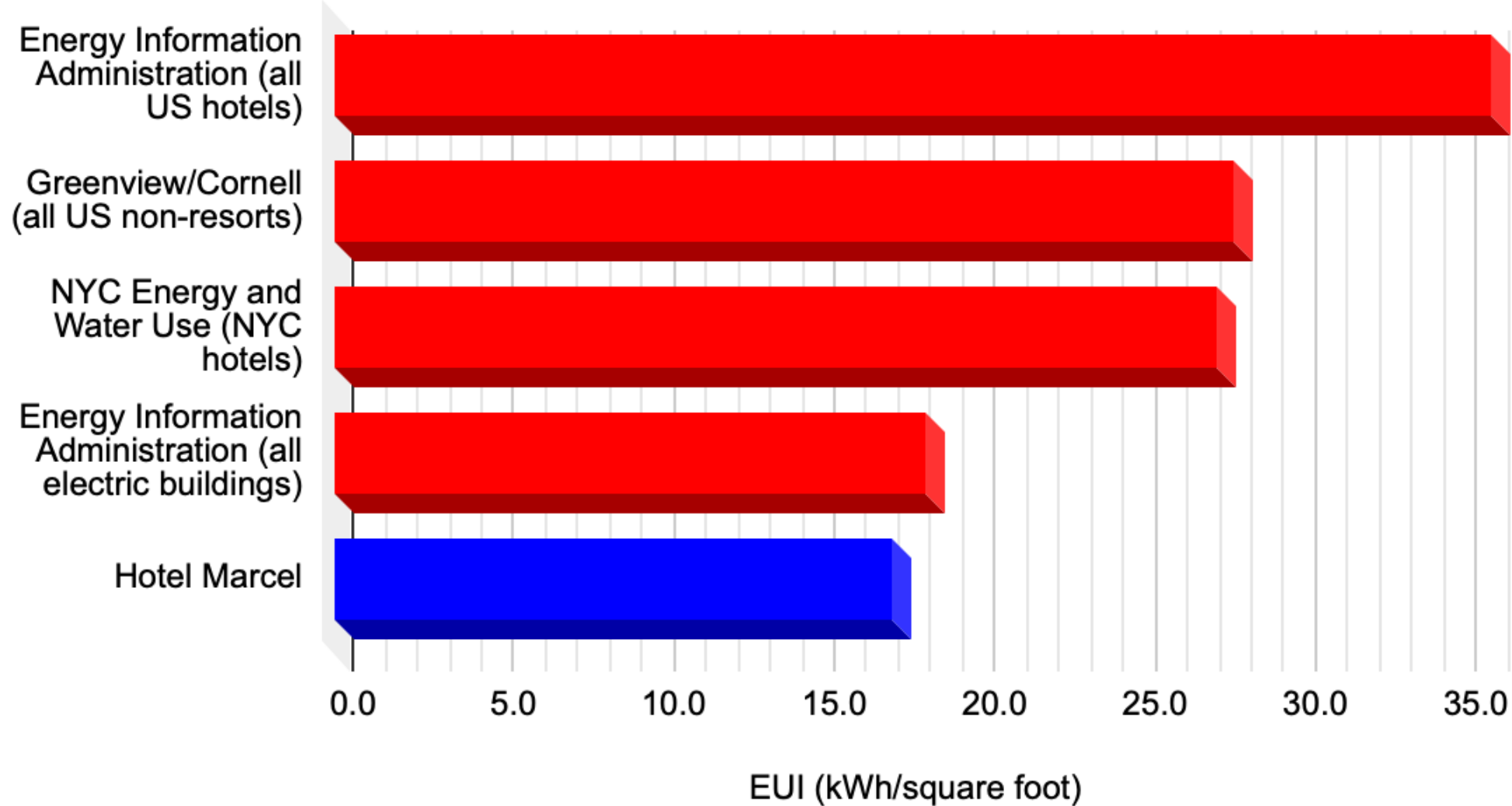


HVAC CONTROLS





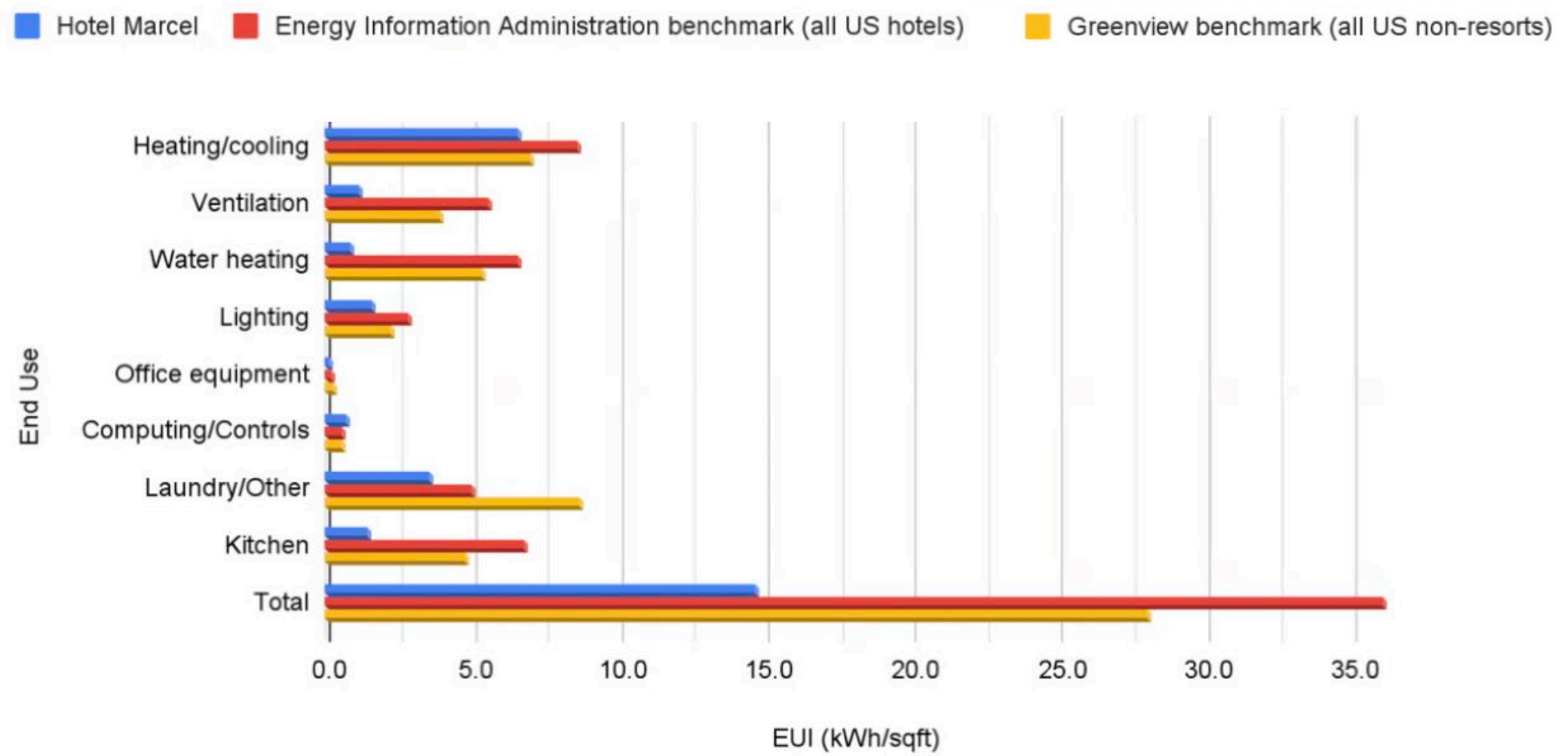
Mean Site EUI of Hotel Marcel vs. Industry Benchmarks



Sources: EIA Commercial Buildings Energy Survey 2022
Cornell Hotel Sustainability Benchmarking 2023
NYC Energy and Water Use Report 2020

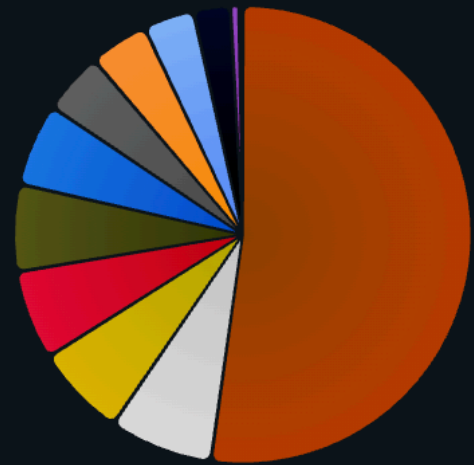
HOTEL MARCEL **USES LESS THAN HALF THE ENERGY** A TYPICAL HOTEL DOES FOR ITS BUILDING OPERATIONS.

MEAN SITE EUI BY END USE HOTEL MARCEL VS INDUSTRY BENCHMARKS



Hotel Marcel's Energy Use Metering and Dashboard

Total energy consumption over time period



	Value
Area and room heating and cooling	1.72 MWh
Indoor Lighting	240 kWh
Kitchen	213 kWh
Domestic Hot Water	207 kWh
Laundry	201 kWh
Guest Rooms	191 kWh
Emergency Power	142 kWh
Central heating and cooling	135 kWh
1st Floor	116 kWh
9th Floor	83.5 kWh
Elevators	17.4 kWh
ERVs	5.96 kWh

Real-time power by end use

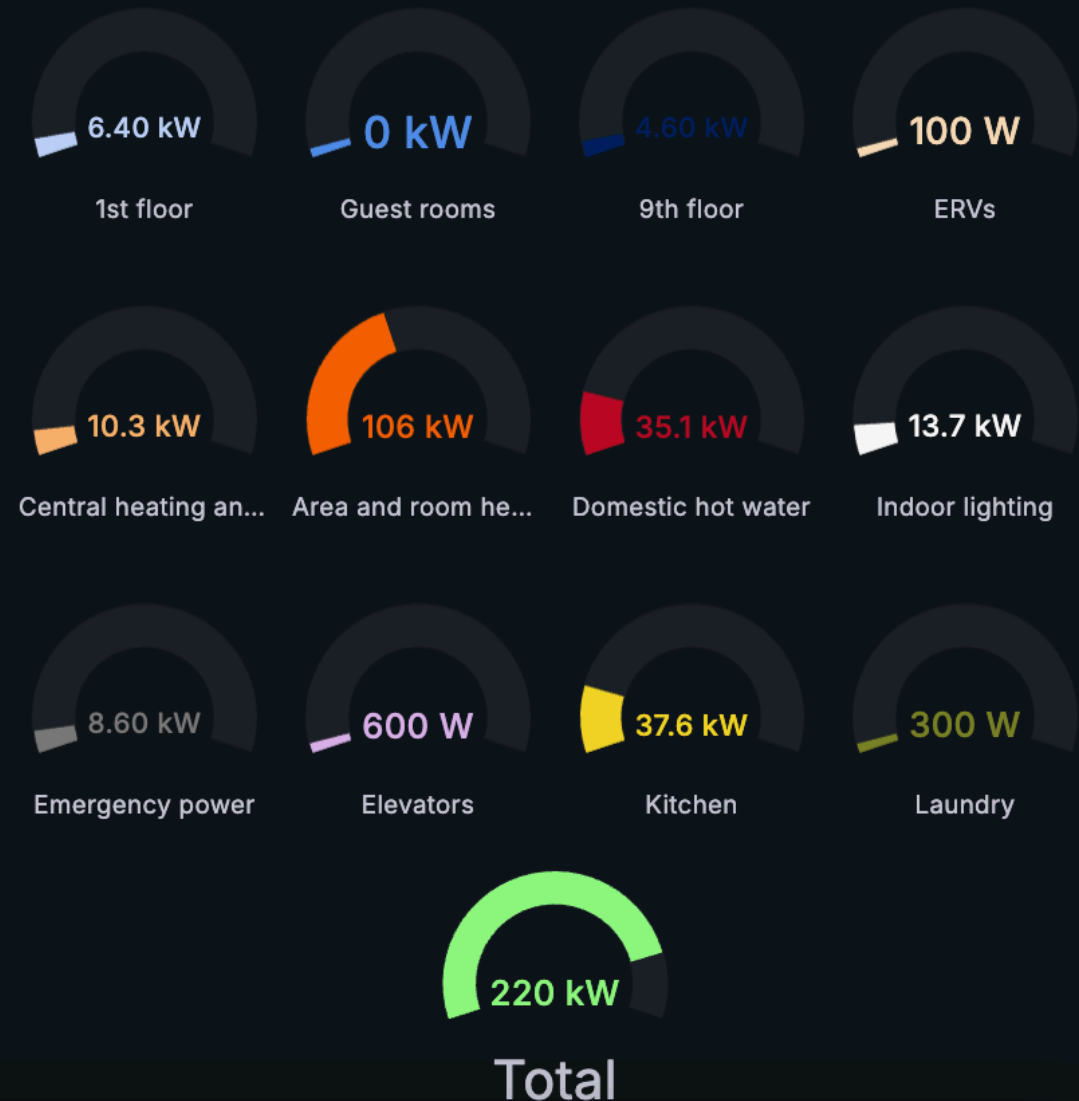
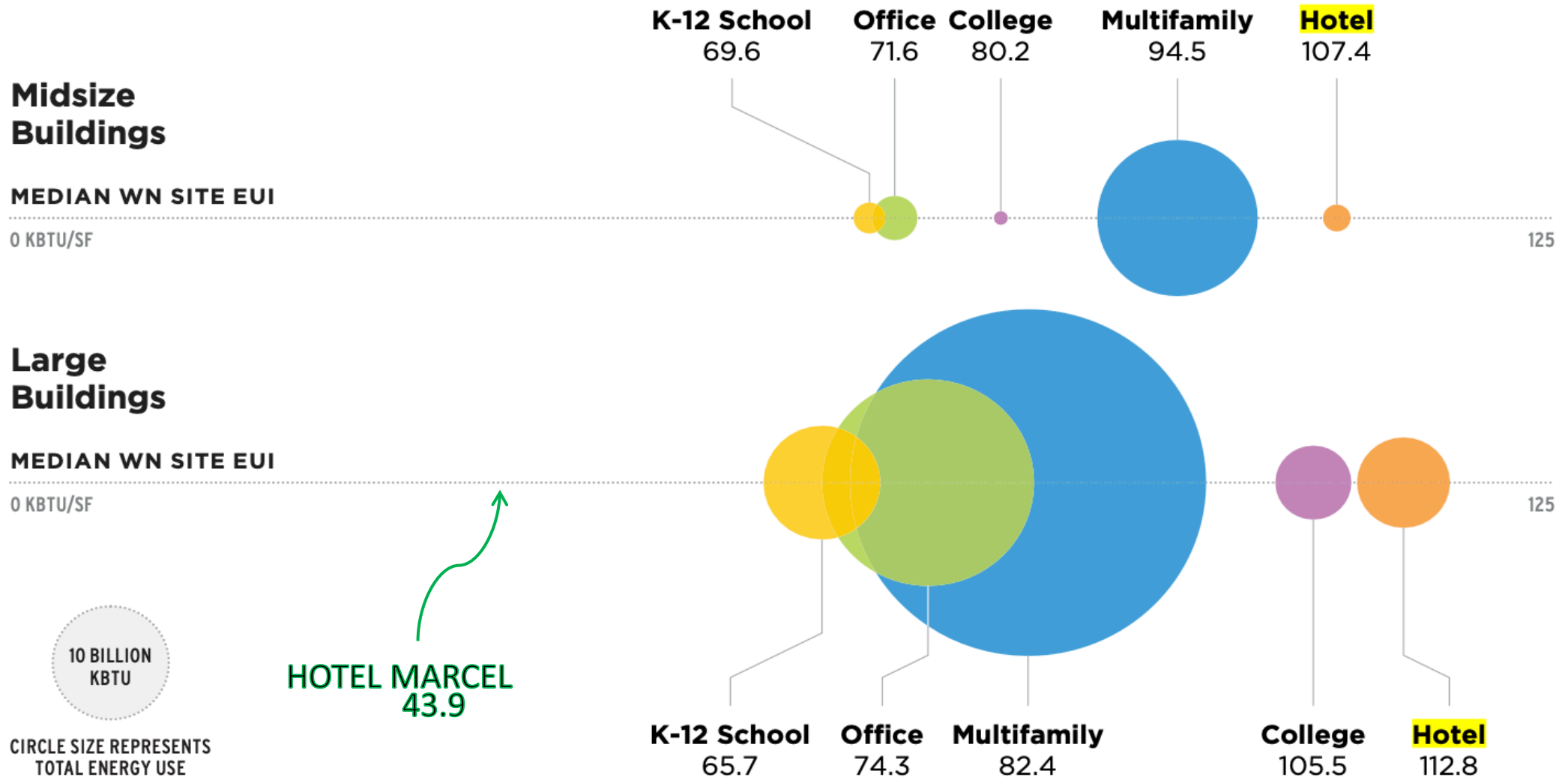


FIGURE 5

Total Site Energy Use and Intensity by Building Sector, 2019

Data: LL84 2019 filtered for data quality, emissions, energy and property type; N = 18,039



RENEWABLES





ENERGY STORAGE SYSTEM





HOTEL
MARCEL

Savoy St
Long Wharf Dr

Entrance
EXCHANGES & RETURNS

Contact Information:

Bruce Redman Becker, FAIA, LEED AP, CPHD

bruce@beckerandbecker.com

www.beckerandbecker.com

Becker + Becker

21 Bridge Square, Suite 360

Westport, CT. 06880

HOTEL MARCEL

500 Sargent Drive

New Haven, CT. 06511

www.HotelMarcel.com



BECKER + BECKER

HOTEL
MARCEL